# MA Secured Real Estate Income Fund

# 31 July 2025



# Target return<sup>1</sup>

RBA Cash Rate + 4.00% p.a. (net of fees), over a rolling 12-month period.

# Monthly commentary

In July, the Fund delivered a monthly annualised return of 8.03%, and 7.65% over a rolling 12-month period.

During July, the Manager of the Underlying Fund deployed \$106m across drawdowns on existing loans and five new loans in the Underlying Fund. The new loans include two construction projects for an apartment and mixed use property in New South Wales, two land subdivision projects in Western Australia and one investment loan for a mixed used property in Queensland. As expected, during the month, \$130m in loan repayments were made from borrowers in the Underlying Fund.

The Manager has a strong pipeline of \$420m+ of new investment limits approved and in 'execution' stage at the strategy level. There is a further \$500m+ of potential new investments based on term sheets issued and under preparation and \$2.0bn+ in early-stage assessment at the strategy level.

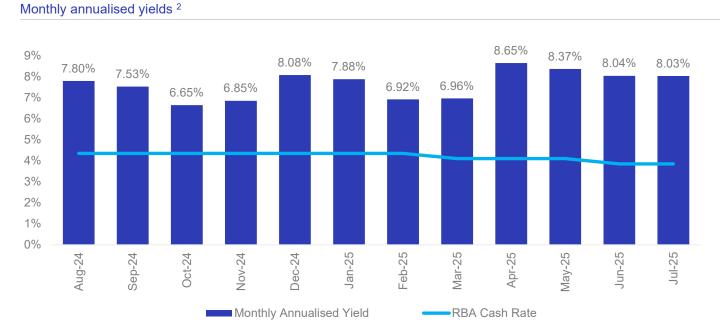
The closing cash position in July was 6% of FUM. The Underlying Fund also has the benefit of a \$100m working capital debt facility secured in August 2023 when the FUM of the Underlying Fund was less than \$1,400m. During August 2025, the Manager of the Underlying Fund increased the working capital facility limit from \$100m to \$200m, consistent with the growth in FUM.

The Fund's weighted average loan to value ratio (LVR) is currently above target predominantly due to two remaining direct loans in the Fund with LVRs above 60%.<sup>7</sup> The Manager expects these two loans to be repaid in Q1 2026, after which the Manager will invest wholly in the Underlying Fund. Accordingly, references in this report to "investments" or "loans" generally refers to the look through investments or loans of the Underlying Fund, the MA Secured Loan Series – Class A, unless otherwise stated in this report.

Fund overview						
Strategy FUM	\$2,222m					
Fund size	\$124m					
NAV per unit	\$1.0000					
Number of investments	86					
Weighted average duration⁵	9 months					
% portfolio with capitalising interest	85%					
Proportion of Portfolio lent to largest 10 borrowers	43%					
Undrawn Ioan commitments	The Underlying Fund currently has undrawn commitments for 24 loans (30% of the Portfolio) to be funded by available liquidity in the Underlying Fund					

Compliance	Target	Actual
Max LVR on any individual direct asset at the time of making the loan <sup>7</sup>	<=65% per asset	65%
Max LVR on any individual underlying fund asset at the time of making the loan <sup>6</sup>	<=60% per asset	60%
Weighted average LVR of the portfolio <sup>7,8</sup>	40%–55%	57%
Median loan investment	<5%	0.5%
Largest borrower exposure	<20%	6.1%
Single loan concentration	<20%	6.1%
% portfolio that can be liquidated in 545 days	>80%	91%

# Fund performance



# Total return (%)<sup>3</sup>

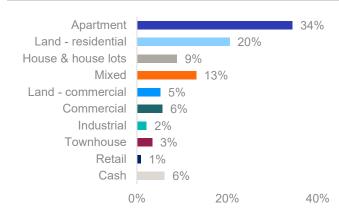
	1 month	3 months	6 months	1 year	2 years	3 years	Inception
Fund	0.68	2.07	3.95	7.93	8.89	8.72	7.77

# Monthly total returns (%)

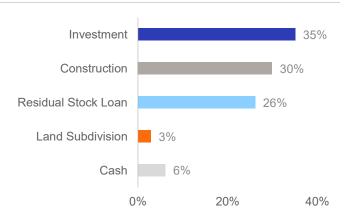
	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	CYTD
2025	0.67	0.53	0.59	0.71	0.71	0.66	0.68	-	-	-	-	-	4.65
2024	0.88	0.79	0.79	0.77	0.79	0.80	0.69	0.66	0.62	0.56	0.56	0.69	8.96
2023	0.69	0.62	0.73	0.73	0.73	0.77	0.79	0.76	0.75	0.84	0.75	0.84	9.38
2022	0.45	0.40	0.43	0.42	0.44	0.53	0.47	0.48	0.56	0.66	0.63	0.68	6.31
2021	-	-	-	-	-	0.35	0.41	0.45	0.48	0.42	0.43	0.54	3.66

# Portfolio snapshot<sup>4</sup>

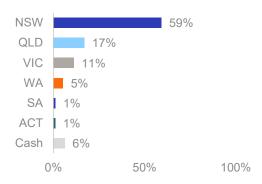




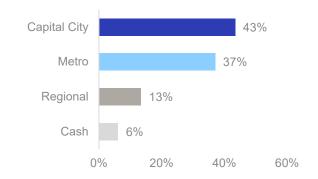
## Portfolio Composition



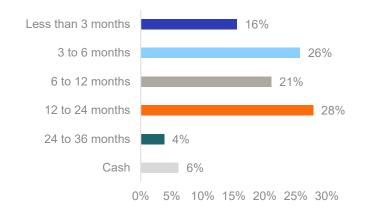
# Portfolio - by state



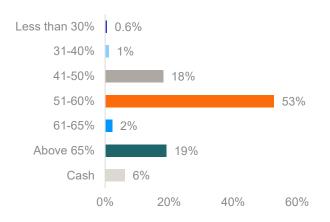
## Portfolio - by region



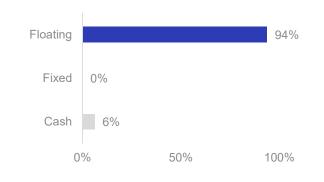
## Portfolio – by maturity of loans<sup>5</sup>



# Portfolio – by LVR for loans



## Portfolio - by type of interest on loans



# Investments under watch

Fund investments are actively managed, which includes close monitoring of progress against initial projections. Unless otherwise stated, references to "Fund investments" in this section refer to the investments of the Underlying Fund on a look through basis.

The Manager categorises Watchlist loans as 1, 2 or 3 based on the risk of loan value deterioration (or risk of loss), as follows:

- Category 1 loans have a low credit concern, but there may be a breach of the loan terms (e.g. upcoming maturity or past expiry, where a loan extension would operate within lending guidelines and full repayment is expected).
- Category 2 loans are in active management with moderate concerns (e.g. construction or selling performance slower than forecast) and there is very low probability of a deterioration in the value of the loan. For a loan with no existing specific provision, full recovery of investment and documented return is expected (95% likelihood). For a loan with an existing specific provision or write-off, no further reduction in the value of the loan is expected to be required (95% likelihood).
- Category 3 loans have the highest level of concern / oversight level (typically loans are in active recovery phase, including mortgagee sale, receivership for example). Deteriorations in the value of the loan have a greater than 5% likelihood.

Inclusion on the Manager's Watchlist does not necessarily mean the Manager believes the particular investment will not recover the invested amount or expected return. Many of the circumstances being addressed in the Watchlist were factored into the initial deal assessment and are within risk tolerances.

As at 31 July 2025, the Underlying Fund had four loans in category 3 and 10 loans in category 2. The Manager expects full recovery on principal investments for all loans except one where a provision for a modest shortfall (<0.01% of FUM of Underlying Fund) in recovery of principal has been taken. This loss is not expected to affect Class A or Class B capital of the Underlying Fund and is expected to have an immaterial effect on Class B returns only. The Fund only holds Class A units of the Underlying Fund. The Manager also expects a lower than forecast return on four of these loans (three in Category 3 and one in Category 2) and continues to apply income provisioning only across these loans.

As at 31 July, the portion of loans that are in default for more than 30 days is:

- Nine loans in Category 1 representing 2.76% of the portfolio that are in default and are being actively managed. These loans are fully performing assets where the Manager is in the process of facilitating an extension or refinance of the loans.
- 10 loans in Category 2 representing 24.84% of the Portfolio that are in default, where the Manager is confident of achieving full return on the investments
- Four loans in Category 3 representing 3.79% of the Portfolio that are in default and are being actively managed, where there is a concern that returns may be lower than originally forecast.

# ASIC RG 45 Disclosure Benchmarks

There have been no changes to either the ASIC RG 45 Disclosure Benchmarks or Disclosure Principles subsequent to the issue of the Product Disclosure Statement (PDS) dated April 2025. An update against the Portfolio 'target' levels (Disclosure Principle 3) is included this Report.

# Related party arrangements

The Fund did not enter into any related party arrangements during the month.

# Other

The Fund does not use derivatives or other hedging techniques and has not engaged in any derivative transactions during the reporting period.

The Fund did not hold any non-mortgage assets during the reporting period (excluding cash).

# Investment objective

The MA Secured Real Estate Income Fund (Fund), predominantly through its investment in Class A of MA Secured Loan Series (Underlying Fund), aims to provide investors with an attractive monthly income focused on capital preservation via exposure to a diversified portfolio of real estate credit investments secured by registered first lien mortgages. These mortgages target secured loans over Australian real estate that vary in size, type, and location.

The Fund's target return is the RBA Cash Rate plus 4.00% per annum (net of fees and costs) over a rolling 12-month period, payable monthly (Target Return). The Target Return is calculated based on the RBA Cash Rate as observed on the first day of each month. Movement in the RBA Cash Rate in a month will be applied from the first day of the following month.

# Investment strategy

The portfolio of the Underlying Fund is constructed based on the following parameters:

- Diversified by sector exposure to loans secured by Australian property predominantly in the residential, commercial, hospitality, retail and industrial sectors.
- Limited concentration No single loan or counterparty representing more than 20% of the portfolio, and target median loan size not exceeding 5% of the portfolio.
- Up to 50% of the Fund inclusive of the Underlying Fund, may be in construction loans (excluding land subdivision projects) or in loans where the ability to sell or realise full value is contingent on the completion of substantial construction works.
- Short loan duration loans are intended for a maximum committed period of 36 months, with the target portfolio having a weighted average duration not exceeding 12 months.
- Strong credit position all loans are secured by a registered first mortgage.

The Fund will invest in Class A of the Underlying Fund that has a target range for the weighted average LVR of 40%- 55% and a maximum LVR of 60% first mortgage.

Fund information	
Inception date	May 2021
Structure	Australian Unit Trust
Fund term	Open-ended fund
Fund currency	AUD
Minimum initial investment	\$10,000
Applications	Monthly
Redemptions	Monthly
Distributions	Monthly in cash or reinvested as part of the Distribution Reinvestment Plan
Management fee	0.85% p.a. of the Net Asset Value on direct assets
Performance fee	Nil
APIR code	MAA6243AU
Platform availability	Australian Money Market, DASH, HUB24, Macquarie Wrap, Mason Stevens, Netwealth, Powerwrap, Praemium
Research Ratings	Lonsec – 'Recommended'

# About MA Financial Group

#### We invest. We lend. We advise.

We are a global alternative asset manager specialising in private credit, core and operating real estate, hospitality, private equity and venture capital as well as traditional asset classes. We lend to property, corporate and specialty finance sectors and provide corporate advice. Our investment teams have diverse skill sets and experience across a range of strategies and market conditions and are focused on delivering long-term growth. Our conviction runs deep and as testament to this we coinvest in many of our strategies alongside our clients, aligning our interests with theirs.

# More information

The Target Market Determination for Units in the Fund is available free of charge on the Fund webpage: <u>mafinancial.com/au/invest/private-credit/masecured-real-estate-income-fund</u>

# For more information, please speak to your financial adviser or the MA Client Services team at:

E: <u>clientservices@mafinancial.com</u> T: +61 2 8288 5594 <u>mafinancial.com</u>

#### **ENDNOTES**

- Target Return has changed over time. The stated Target Return is current and was from 1 April 2025. RBA Cash is reset and fixed on the first calendar day of the month.
- 2. Monthly Annualised Distribution Yield is calculated at a point in time by annualising the distribution made during the month and dividing it by the ending NAV price for that period. This yield represents an annualised return based on the relevant month's distribution and assumes that this level of distribution continues for a full year. The monthly annualised distribution yield will fluctuate with changes in the distribution amount or the unit price.
- Past performance is not a reliable indicator of future performance. Performance returns are net of fees and expenses and assume tax is not deducted. It is calculated using Net Asset Value (NAV) prices assuming the

#### LONSEC DISCLIMAER

The rating issued for MAA6243AU 11/2024 is issued by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec Research). Ratings are general advice only and have been prepared without taking account of investors' objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec Research assumes no obligation to update. Lonsec Research uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2025 Lonsec. All rights reserved.

#### IMPORTANT INFORMATION

MAAM RE Ltd (ACN 135 855 186) (AFSL 335783) is the responsible entity (Responsible Entity) of the MA Secured Real Estate Income Fund ARSN 648 810 904 (Fund) and the issuer of the units in the Fund. The information contained in this document is of a general nature only and has been prepared without taking into account your objectives, financial situation or needs. Before making any investment decision you should consider obtaining professional investment advice that takes into account your personal circumstances and should read the current Product Disclosure Statement (PDS) of the Fund. The PDS for the Fund is available at www.mafinancial.com/asset-management/retail-funds/ma-secured-real-estate-income-fund/product-disclosure-statement/. Neither the Responsible Entity nor any member of the MA Financial Group Limited guarantees repayment of capital or any particular rate of return from the Fund. All opinions and estimates included in this document and are subject to change without notice.

reinvestment of all distributions. Performance returns for periods greater than 1 year are annualised. Performance inception date 1 May 2021.

- 4. Values may not add up due to rounding.
- 5. Duration is calculated using expected repayment date.
- The amount invested in each new loan is limited to 60% of the valuation at the time of making the loan.
- As at the date of the PDS, in relation the direct credit investments of the Fund, the Manager applies a target weighted average LVR of under 60% and a maximum LVR of 65% as at the time of investment.
- Class A and Class B will have exposure to all loan investments of the Underlying Fund proportionally based on the AUM of each class relative to the Underlying Fund's total AUM. The proportion will be reviewed at least quarterly by the Manager.

Past performance is not a reliable indicator of future performance. The value or return of an investment will fluctuate and an investor may lose some or all of their investment. Whilst the Responsible Entity believes the information contained in these materials are based on reliable information, no warranty is given to its accuracy and persons relying on this information do so at their own risk. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information. Statements contained in this document that are not historical facts are based on expectations, estimates, projections, opinions and beliefs of the Responsible Entity as at the date of this document. Such statements involve known and unknown risks, uncertainties and other factors, and should not be relied upon in making an investment decision. These views may not necessarily reflect the views of any other entity in the MA Financial Group Limited. Any references in this document to targeted or projected returns of the Fund are targets only and may not be achieved. Investment in the Fund is subject to risk including possible delays in payment or loss of income and principal invested. This information is intended for recipients in Australia only.

The Responsible Entity's address and telephone details are Level 27, Brookfield Place, 10 Carrington Street, Sydney NSW 2000 and +61 2 8288 5594. The Responsible Entity, its related bodies corporate, the Responsible Entity's directors and employees and associates of each may receive remuneration in respect of advice and other financial services provided by the Responsible Entity. The Responsible Entity has entered into various arrangements with MA Investment Management Pty Ltd in connection with the management of the Fund. In connection with these arrangements MA Investment Management Pty Ltd may receive remuneration or other benefits in respect of the financial services it provides. This document is issued by the Responsible Entity on a confidential basis and no part of this material may be reproduced or disclosed, in whole or in part without the prior written consent of the Responsible Entity.