

# OVERVIEW












Moelis Australia (ASX: MOE) is a financial services firm operating in corporate advisory, equities and asset management. The firm was formed in 2009 as a joint venture between NYSE-listed Moelis & Co. a leading global independent investment bank, and Australian-based executives. It listed on the ASX in 2017 with Moelis & Co holding a 32% investment and remaining strategic partner for global advisory services.









## Facts

- 3 Offices in Sydney, Melbourne and Shanghai
- 19 Moelis & Company global offices
- 160 Employees
- 24 Managing Directors
- 60+ ASX listed companies research coverage
- 3.7BN+ Assets under management
- 100BN+ Transaction value advised on

## Select Transactions

2018  <b>A\$573m</b> Acquisition of Vicinity Portfolio and associated Capital Raise Independent Financial Advisor	2018  <b>A\$184m</b> Initial Public Offering Joint Lead Manager, Joint Bookrunner and Underwriter	2018  <b>A\$233m</b> Initial Public Offering Joint Bookrunner and Underwriter
2018  <b>A\$782m Restructure</b> Capital Restructuring Exclusive Financial Advisor	2018  <b>A\$623m</b> Initial Public Offering Exclusive Financial Advisor, Joint Lead Manager, Bookrunner & Underwriter	2018  <b>A\$276m</b> Non-Renounceable Entitlement Offer & Institutional Placement Exclusive Financial Advisor
2018  <b>US\$245m</b> Sale of Avoka Group to Temenos AG Exclusive Financial Advisor	2017  <b>A\$609m Restructure</b> <b>A\$213m Sale</b> Capital Restructuring and Sale Financial Advisor	2017  <b>US\$110m</b> Archer Capital's sale of Brownes Dairy Exclusive Financial Advisor

## Select Awards

 Large Company Turnaround of the Year 2018	 The Banker DEALS OF THE YEAR 2016	 Best Australian Corporate Restructuring (2015)
 Restructuring Deal of the Year 2015	 The Banker Investment Banking Awards 2015 MOST INNOVATIVE INDEPENDENT INVESTMENT BANK	 The Banker DEALS OF THE YEAR 2015
 IFR AWARDS 2014 Restructuring Advisor of the Year	 EUROMONEY Awards for excellence 2014	